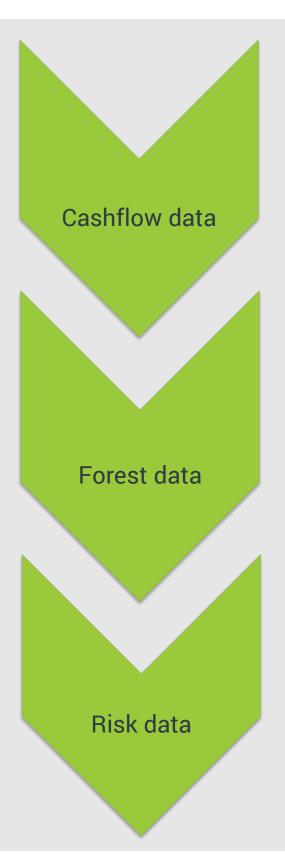
What questions might a potential buyer ask me?



- · Cash inflow
 - · Local log markets
 - · Carbon prices
 - Ancillary crop income
- · Cash outflow
 - Maintenance and other outgoings including ground rent, rates and insurance
 - Tending options
 - · Harvest options
- Location
 - · Road name and number
 - Map of forestry boundaries showing existing roading and skid sites
- Resource
 - Area
 - Species genetics
- Management
 - Pruning and thinning details
 - Inventory showing stems per ha
 - · Resource consents
 - Carbon registration
 - · General health
- Site
- Distance from public road
- · Access points
- Vehicle access
- · Nearest source of road metal
- Market risks
 - Local market demand
 - · Distance to market
 - · Presence of alternative land uses
 - · Availability and terms of finance
- Regulatory risks
 - Availability and terms of resource consents
 - · Changes to carbon regulations
 - Tax changes

